

**For Immediate Release**

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**Robert J. Kanjian selected as Speaker  
for 2006 Southeast Building Conference**

**West Palm Beach, FL (July 6, 2006)** – Robert J. Kanjian, President of Building Solutions, LLC has been selected by the Florida Home Builders Association to speak at the Southeast Building Conference at the Orange County Convention Center in Orlando, Florida on Thursday, August 3<sup>rd</sup> at 10:00 am.

**‘Managing Backlog in an Investor’s Market’** is designed to pass along real sales methods used in low inventory markets allowing a builder to complete a community full of investor backlog without competing for the same buyer. Buyers are ready to jump ship for the immediate close – this program will offer proven solutions to bring the buyer to the closing table.

Course Objectives include:

- ✓ How to avoid competing with Investors at close-out of your community
- ✓ Getting the Buyer to the closing table
- ✓ How to Effectively monitor your Backlog
- ✓ Real Solutions to Everyday Problems

**About Building Solutions, LLC:** Building Solutions, LLC (Building Solutions) is the only statewide Full-Service Real Estate firm specializing in New Home sales. We provide a team of experts for the residential builder to save time and resources to market the homes. *Our team becomes the builder’s team.* Building Solutions offers award winning sales and marketing expertise, seamless contract administration and real-time reporting. For more information about Building Solutions, please visit our website [www.buildingsolutionsllc.com](http://www.buildingsolutionsllc.com) or call 561-835-6778 x 313.

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